

Comparison of EnviroSeal FLEX System vs. Betco's Smart Washroom

Enviroseal Flex System Handle Lock	Betco Smart Valve System Handle Lock
<p>Handle Lock can be installed on ANY flush valve handle without removing the flush handle.</p>	<p>You must remove the flush handle to install the lock. Does not work on every urinal...only works on Sloan and Zurn Valves</p>
<p>Handle Lock can be opened with the key supplied OR any car or door key in case supplied key is lost</p>	<p>Must use the key supplied by manufacturer. If key is lost you can no longer flush the urinal</p>
<p>Flex Handle Lock is easy to install....takes 1 minute. <u>It also costs less than Betco's Lock</u></p>	<p>It takes longer to install the Betco Handle Lock because you must remove the flush handle first with a wrench. You will need towels to catch the leaking water from the valve before installing the Lock with a wrench. It takes about 5 minutes per urinal. <u>The Betco Lock cost more than the Flex Handle Lock</u></p>

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Enviroseal Flex System Urinal Screen and BioPur Enzyme Gel	Betco Smart Valve System Urinal Screen and Enzyme Block
<p>The Flex Urinal Screen is a unique flexible design that sits flush with the urinal surface on any urinal design to keep debris from blocking the drain</p>	<p>The Betco Screen is rigid and does not fit properly on Every urinal surface and will not keep all the debris from reaching the drain</p>
<p>The Flex Urinal Screen has a concentrated citrus based fragrance impregnated into the screen designed to last 60 days</p>	<p>The Betco Screen does not contain this concentrated fragrance.</p>
<p>The BioPur Enzyme Gel is designed to release millions of enzymes for a 60 day period. The Gel does not melt or dissolve. It doesn't matter how much use the urinal gets, it will continue to feed the pipes consistently to avoid build-up of uric salts and calcium deposits</p>	<p>The Betco Enzyme Block is designed to last up to 30 days. It has some fragrance at the start, but diminishes quickly. More usage will dissolve the block quicker. Each day the block will deliver less and less enzymes until the block has dissolved completely</p>
<p>The Flex System is designed to add a Dome where there is a urinal with standing water, therefore avoiding unsightly urine.</p>	<p>The Betco Screen & Block cannot be used in a urinal with standing water because the block will dissolve in days and the public will see the urine sitting above the screen.</p>
<p>The Flex System Screen and Gel lasts 60 days. Less labor to replace. Lower cost in use...about \$10 per month</p>	<p>The Betco System may last 2-4 weeks. Not consistent and uses more labor to replace. Cost is about the same as our Flex System</p>